

## **Candidate Statement – KIRILL RUBINSKI**

### **Career Highlights**



- 20 years' banking and senior management experience
- Currently Chairman of the Board of Directors of Far East Shipping Company, the leading Russian integrated transport and logistics company
- Board Member of Russian Alcohol (2005-8)
- Board Member of Maritime Bank (2005 – p.t.)
- Board Member of Adam Aircraft (2008)
- First Vice-President of Industrial Investors group, an independent Russian private equity investment firm (2003 – p.t)
- Executive Director at Marsh & McLennan Companies (Europe), responsible for project and structured finance (2000 – 2003);
- Senior VP at Credit Lyonnais HQ, managing relationships with Russian energy majors (1992 – 2000)

### **Ambition for Eastern Property Holdings**

“I hope that my extensive knowledge of Russian corporate and banking sectors, combined with a solid experience of corporate governance at BoD level will add considerable value to EPH. My large network of local and international contacts will be at EPH’s disposal. Russian real estate growth prospects remain strong in the medium to long term, and I believe that EPH has a bright future.”

### **Full Biography**

Kirill Rubinski has worked in Russian business and finance for nearly twenty years. A graduate of Moscow’s prestigious State Institute of International Affairs and ESCP-EAP Paris, Mr Rubinski started his career at the headquarters of Credit Lyonnais in Paris, in charge of a credit portfolio of large domestic and international clients. He then integrated the Structured and Project Finance division of the bank where he was responsible inter alia for the transactions in the Russian Energy sector. Between 1996 and 2000, Mr. Rubinski has played a key role in establishing and managing the relationships between the bank and the largest Russian oil companies, as well as Gazprom. In 2000, Mr. Rubinski joined Marsh & McLennan Group Europe (London and Paris) to create their structured finance practice. In 2002 he became Executive Director responsible for business development of Marsh & McLennan Group (Marsh, Putnam Investment, Mercer Management Consulting, Mercer Human Resources) in Russia, CIS and Eastern Europe. Since 2003, Mr. Rubinski has been partner and First Managing Director at Industrial Investors Group (IIG), a private equity investment firm in Moscow, created by Mr. Sergey Generalov. He manages the strategy and finances of IIG. Between 2005 and 2008 he served as Member of the Board of Directors of Russian Alcohol Company, the largest liquor producer in Russia. In 2008 he also was Member of the Board of Adam Aircraft, a very light jets manufacturer in Denver, Colorado. Since 2005, Mr. Rubinski has been Member of the Board of Maritime Bank, one of the oldest Russian private banks and FESCO Transportation Group, the largest Russian integrated transportation and logistic company (ticker RTS>FESH). He also Chairman of the Board of FESCO Management Company.

## Candidate Statement – **BERNARD DANIEL SUCHER**

### Career Highlights

- Head of Bank of America Merrill Lynch in Russia
- Re-launched Alfa Capital
- Co-founder of Troika Dialog
- Working in Russian capital markets since 1993



### Other interests and Directorships

- Non-executive director, ATON
- Independent non-executive director, The PBN Company
- Independent non-executive director, MMK
- Trustee, European University of St Petersburg
- Board member, Dynasty Foundation

### Ambition for Eastern Property Holdings

“Throughout my career in Russia I have been an advocate for good corporate governance – and I will continue to drive the highest governance standards at EPH. I am convinced that EPH has the right asset portfolio to create significant sustainable income streams in the medium term.”

### Full Biography

Bernie Sucher has lived and worked Russian capital markets since their beginnings. After nearly two decades of building and leading businesses in Russia, Bernie is a trusted advisor to some of the region’s leading commercial and non-profit organizations. He is also an entrepreneur and has devoted his experience, energy and capital to creating new ventures, as well as supporting social and community initiatives, both in Russia and in his hometown of Detroit.

Today, Bernie is a non-executive director responsible for the strategic development of **Aton**, Russia’s oldest independent investment bank. He serves on the board of directors of the **PBN Company**, the region’s leading international specialist in strategic communications. In May 2011, he was elected to the board and audit committee of **Magnitogorsk Iron and Steel Works**, one of Russia’s industrial icons.

Bernie’s career in finance began in New York in 1984 with **EF Hutton**. He then took on various sales and management positions with specialist broker **Cresvale** and later Goldman Sachs, working in London, Hong Kong and Tokyo. In 1993, inspired by the country’s overthrow of Communism, Bernie moved to Russia. He co-founded and then over nine years helped to build investment bank **Troika Dialog**, the domestic market leader recently acquired by Sberbank. From 2002 Bernie oversaw the restructuring and re-launch of **Alfa Capital**, one of Russia’s first-ever asset management firms. And from 2007 to 2010, he led **Merrill Lynch**’s profitable re-entry into Russia, becoming Country Head following the firm’s acquisition by **Bank of America**.

Bernie has always applied his skills as an entrepreneur, activist and financier to contribute to the development of the communities of which he has been a part. The best known of his start-ups, the **Starlite Diner**, was founded in 1995, and has become a Moscow institution. Long active in the causes of improved public and corporate governance, and tackling corruption, Bernie devoted many years to the boards of both the **American Chamber of Commerce** and the **US-Russia Business Council**, and remains deeply involved in the political and economic dialogue between the two countries. Since 2009, Bernie has served as a trustee and a member of the financial committee for the **European University of St. Petersburg**. In May 2011, he became the only foreign director of the board and a member of the financial committee of the **Dynasty Foundation**, the first family philanthropic foundation in post-Soviet Russia. Bernie remains a consistent donor of time and money to the **Endowment for the Support of Tarusa Hospital**, a pioneering philanthropic organization in the region of Kaluga, which he and a business partner established in 2004.

While Bernie continues to live in Russia, he has begun to dedicate more energy and resources to entrepreneurship and public service initiatives in the US. His efforts, since late 2010, have included the purchase of a partnership interest in [www.emergingmoney.com](http://www.emergingmoney.com), a new on-line publishing business dedicated to promoting well-informed investment by American citizens into developing economies, as well as angel financing of [www.nationbuilder.com](http://www.nationbuilder.com), an internet-based organizational platform that increases substantially the punching power of grassroots political efforts.

Drawing on lessons in community work in Russia as well as learning in social entrepreneurship as a Crown Fellow at the **Aspen Institute**, Bernie has become a supporter of Detroit's **Imagination Station**, [www.facethestation.com](http://www.facethestation.com), and the initial financial backer of its ally, **Loveland Technologies**, [www.makeloveland.com](http://www.makeloveland.com). In the course of these forays, he accepted a role as regional advisor in Detroit for **Venture for America**, an initiative aimed at encouraging high-performing university graduates to work in new enterprises in distressed urban areas.

Bernie holds a BA from the **University of Michigan** (1983) and is a graduate of **Columbia University's Senior Executive Program** (2001). He and his wife of fifteen years, Fatima, have a son and daughter. The passage of time has not diminished Bernie's enthusiasm for, among other things, *Star Trek*, the band *Rush*, and basketball.